



## Strategy for Outsourcing



**Outsourcing in a tiered structure by encouraging participation from the level of 'non-risk sharing dependent' entrepreneurs to a level of 'risk sharing competent partners' as below:**

- **TIER 1:** Financial and Technical Risk sharing Partnership: Suppliers capable of partnering/sharing across the spectrum of project design, development and execution. Ability to explore and generate common business interest in aerospace sector
- **TIER 2:** Suppliers capable of manufacturing and supplying complex/major parts and assemblies with capability for tool design and development with the procurement of raw material on their own.
- **TIER 3:** Suppliers capable of manufacturing components/ sub assembly, detail parts

**HAL will provide technical support to the suppliers.**